

Marking Scheme
Strictly Confidential
(For Internal and Restricted use only)

Senior Secondary School Certificate Examination, 2026 (XIIth)
SUBJECT NAME TOURISM (806) (Q.P. CODE 330)

General Instructions: -

1	The CBSE has decided to introduce On Screen Marking (OSM) for the evaluation of Class XII answer Book with the 2026 Examination.
2	You are aware that evaluation is the most important process in the actual and correct assessment of the candidates. A small mistake in evaluation may lead to serious problems which may affect the future of the candidates, education system and teaching profession. To avoid mistakes, it is requested that before starting evaluation, you must read and understand the spot evaluation guidelines carefully.
3	“Evaluation policy is a confidential policy as it is related to the confidentiality of the examinations conducted, evaluation done and several other aspects. Its leakage to public in any manner could lead to derailment of the examination system and affect the life and future of millions of candidates. Sharing this policy/document to anyone, publishing in any magazine and printing in Newspaper/Website, etc. may invite action under various rules of the Board and IPC.”
4	Evaluation is to be done as per instructions provided in the Marking Scheme. It should not be done according to one’s own interpretation or any other consideration. Marking Scheme should be strictly adhered to and religiously followed. However, while evaluating, answers which are based on latest information or knowledge and/or are innovative, they may be assessed for their correctness otherwise and due marks be awarded to them. In Class-XII, while evaluating two competency-based questions, please try to understand given answer and even if reply is not from marking scheme but correct competency is enumerated by the candidate, due marks should be awarded.
5	The Marking scheme carries only suggested value points for the answers. These are in the nature of Guidelines only and do not constitute the complete answer. The students can have their own expression and if the expression is correct, the due marks should be awarded accordingly.
6	The Head-Examiner must go through the first five answer books evaluated by each evaluator on the first day, to ensure that evaluation has been carried out as per the instructions given in the Marking Scheme. If there is any variation, the same should be zero after deliberation and discussion. The remaining answer books meant for evaluation shall be given only after ensuring that there is no significant variation in the marking of individual evaluators.

7	Evaluators will mark (✓) wherever answer is correct. For wrong answer CROSS 'X' be marked. Evaluators will not put right (✓) while evaluating which gives an impression that answer is correct and no marks are awarded. This is most common mistake which evaluators are committing.
8	If a question has parts, please award marks on the right-hand side for each part in the OSM Portal. Marks awarded for different parts of the question will be totaled up by the OSM System.
9	If a question does not have any parts, marks must be awarded in the left-hand margin in the OSM Portal. This may also be followed strictly.
10	No marks to be deducted for the cumulative effect of an error. It should be penalized only once.
11	A full scale of marks _____ (example 0 to 80/70/60/50/40/30 marks as given in Question Paper) has to be used. Please do not hesitate to award full marks if the answer deserves it.
12	Every examiner has to necessarily do evaluation work for full working hours i.e., 8 hours every day and evaluate 20 answer books per day in main subjects and 25 answer books per day in other subjects (Details are given in Spot Guidelines). This is in view of the reduced syllabus and number of questions in question paper.
13	Ensure that you do not make the following common types of errors committed by the Examiner in the past :- <ul style="list-style-type: none"> • Answers marked as correct, but marks not awarded. (Ensure that the right tick mark is correctly and clearly indicated. It should merely be a line. Same is with the X for incorrect answer.) • Half or a part of answer marked correct and the rest as wrong, but no marks awarded.
14	While evaluating the answer books if the answer is found to be totally incorrect, it should be marked as cross (X) and awarded zero (0) Marks.
15	The Examiners should acquaint themselves with the guidelines given in the “ Guidelines for Spot Evaluation ” before starting the actual evaluation.
16	The candidates are entitled to obtain photocopy of the Answer Book on request on payment of the prescribed processing fee. All Examiners/Additional Head Examiners/Head Examiners are once again reminded that they must ensure that evaluation is carried out strictly as per value points for each answer as given in the Marking Scheme.
17	If a candidate attempts both alternatives/options in a question where only one option/alternative is required to be attempted, the Evaluator shall award marks in both the options. The system will take the higher of two scores and disregard the other response.
18	In a question having two options/alternatives, if a candidate has attempted only one, then the evaluator shall mark “NA” (Not attempted) against the option that has not been attempted by the candidate.

Q. No.	QUESTION	Source Material	Unit/ Chap. No.	Page no. of source material	Marks
1	Answer any 4 out of the given 6 questions on Employability Skills (4 x 1 = 4 marks)				
(i)	Noun Pronoun Adjective Verb Adverb (Any 2 of the above-mentioned options)	NCERT	Unit-1	10-11	Step-1- 0.5 Step-2- 0.5 TOTAL (0.5*2=1)
(ii)	(B) Self-Confidence	NCERT	Unit-2	33-34	1
(iii)	(D) Graphic	NCERT	Unit-3	45	1
(iv)	(A) Meditation (B) Yoga (C) Physical Exercise (Any 1 of the above-mentioned options)	NCERT	Unit-2	25	1
(v)	(A) Educate (C) Recycle Bank (Any 1 of the above-mentioned options)	NCERT	Unit-5	--	1
(vi)	Motivation is derived from the word 'motive'. It indicates a directing behaviour towards a certain goal. (In case the student has explained the term motivation by citing a real-world example, marks can be given)	NCERT	Unit-2	24	1
2	Answer any 5 out of the given 7 questions (5 x 1 = 5 marks)				
(i)	(A) Development of seaside resorts around the English Coast	CBSE Study Material	Unit-1	2	1
(ii)	(A) Lee and Muirhead India Private Ltd. (B) N. Jamnadas and Company Private Ltd. (C) Jeena & Company (Any 1 of the above-mentioned options)	CBSE Study Material	Unit-1	3	1

(iii)	(B) 1951	CBSE Study Material	Unit-1	3	1
(iv)	(C) To organize and manage tour arrangements for incoming tourists	CBSE Study Material	Unit-1	8	1
(v)	(B) Brownell Travel	CBSE Study Material	Unit-2	16	1
(vi)	(C) To ensure customers receive a refund or an equivalent holiday	CBSE Study Material	Unit-2	17	1
(vii)	(C) National chains, often owned by international conglomerates	CBSE Study Material	Unit-2	20	1
3	Answer any 6 out of the given 7 questions (6 x 1 = 6 marks)				
(i)	(C) Comparison of flight and hotel across companies	CBSE Study Material	Unit-2	21	1
(ii)	(C) 877 million	CBSE Study Material	Unit-3	24	1
(iii)	(A) 1914	CBSE Study Material	Unit-3	25	1
(iv)	(A) 1 Km	CBSE Study Material	Unit-3	29	1
(v)	(C) They require more energy and fuel to climb	CBSE Study Material	Unit-3	29	1
(vi)	(D) Online Travel Agency	CBSE Study Material	Unit-4	37	1
(vii)	(A) Tourists	CBSE Study Material	Unit-4	38	1
4	Answer any 5 out of the given 6 questions (5 x 1 = 5 marks)				
(i)	(C) It is a pre-arranged tour for a group with common services like transport, accommodation, and meals.	CBSE Study Material	Unit-4	41	1
(ii)	(D) Foreign Independent Traveller	CBSE Study Material	Unit-4	42	1
(iii)	(C) 1855 by Thomas Cook	CBSE Study Material	Unit-5	45	1
(iv)	(A) Place of residence of the tourists (D) Motivation (Any 1 of the above-mentioned options)	CBSE Study Material	Unit-5	45	1

(v)	(A)India (B)Europe (C)United States of America (D) Africa (Any 1 of the above-mentioned options) (Marks to be given if attempted)	CBSE Study Material	Unit-5	--	1
(vi)	(B) Luxury cruise liner for high-end tourists (Any 1 of the above-mentioned options) (Marks to be given if attempted)	CBSE Study Material	Unit-5	48	1
5	Answer any 5 out of the given 6 questions (5 x 1 = 5 marks)				
(i)	(A)Agent's Commission (B)Salaries of administrative staff (C)Accommodation and Food (D) Sightseeing and Excursions (Any 1 of the above-mentioned options) (Marks to be given if attempted)	CBSE Study Material	Unit-6	57	1
(ii)	(B) Total expenditure for acquiring various components of services	CBSE Study Material	Unit-6	55	1
(iii)	(C) Done methodically to reduce unwanted expenditures	CBSE Study Material	Unit-6	55	1
(iv)	(A) Achieve the breakeven point and earn profit with a markup.	CBSE Study Material	Unit-6	60	1
(v)	(A)NTO (B)ASTA (C)PATA (D) TAAI (Any 1 of the above-mentioned options) (Marks to be given if attempted)	CBSE Study Material	Unit-7	--	1
(vi)	(A)GDS Operations (B)Standardisation of air transport policies and regulations. (C)Cruise Line Operations (D) Hotel and Restaurant approval (Any 1 of the above-mentioned options) (Marks to be given if attempted)	CBSE Study Material	Unit-7	--	1

6	Answer any 5 out of the given 6 questions (5 x 1 = 5 marks)				
(i)	(D) UNESCO	CBSE Study Material	Unit-7	70	1
(ii)	(B) Ensure appropriate development and promotion of the nation as a tourism destination.	CBSE Study Material	Unit-7	63	1
(iii)	(A) It provides a global inventory of travel products to travel agents and OTAs	CBSE Study Material	Unit-8	83-84	1
(iv)	(A) American Airline	CBSE Study Material	Unit-8	84	1
(v)	(C) EXPEDIA	CBSE Study Material	Unit-8	84	1
(vi)	(B) Data networks and databases	CBSE Study Material	Unit-8	85	1

SECTION B: SUBJECTIVE TYPE QUESTIONS

Answer any 3 out of the given 5 questions on Employability Skills (3 x 2 = 6 marks)

7	<p>The four skills are: -</p> <ul style="list-style-type: none"> • Listening • Speaking • Reading • Writing 	NCERT	Unit-1	1	<p>Step-1- 0.5</p> <p>Step-2- 0.5</p> <p>Step-3- 0.5</p> <p>Step-4- 0.5</p> <p>TOTAL (0.5*4=2)</p>
8	<p>The 4 ways to manage stress: -</p> <ul style="list-style-type: none"> • Keep your thoughts in the present. • Talk to friends and family for comfort. • Practice meditation and yoga. • Stay positive and analyse what is going wrong in a certain situation. Resolving the situation is easy once understood. • Maintain an accomplishment sheet and enter even small achievements. • Whenever you feel negative thoughts are taking over, take a look at your accomplishment sheet. 	NCERT	Unit-2	26	<p>Step-1- 0.5</p> <p>Step-2- 0.5</p> <p>Step-3- 0.5</p> <p>Step-4- 0.5</p> <p>TOTAL (0.5*4=2)</p>

	<p>(Any 4 of the above mentioned options) (Any other relevant point can be considered, like reading books, Playing Games, physical exercise, listening to music etc)</p>				
9	<p>Answer Part-1 Text formatting is necessary in a spreadsheet because:</p> <ul style="list-style-type: none"> • They are easy to read and understand. • Important points are clearly highlighted. <p>(Any other relevant point can be considered)</p> <p>Answer Part-2 Two ways to formatting content: (i) Change text style and font size (ii) Align (arrange) text in a cell (iii) Highlight text</p> <p>(Any other relevant point can be considered, like Border, Fill Colour, Text Rotation, style, theme, etc.)</p>	NCERT	Unit-3	53-54	<p>Part-1 01</p> <p>Part-2 Step-1- 0.5 Step-2- 0.5</p> <p>TOTAL (1+0.5*2=2)</p>
10	<p>The 4 government schemes that help small-scale entrepreneurs gain capital are: (i) Government Mudra Yojana (ii) Credit Guarantee Scheme (iii) Stand-up India Scheme (iv) Startup India Schemes (v) Make in India Scheme</p> <p>(Any 4 of the above options) (Any other relevant scheme can be considered)</p>	NCERT	Unit-4	92	<p>Step-1- 0.5 Step-2- 0.5 Step-3- 0.5 Step-4- 0.5</p> <p>TOTAL (0.5*4=2)</p>
11	<p>These are some plants that are used to make our home toxin-free:</p> <ul style="list-style-type: none"> • Areca Palm • Rubber Plant <p>(Only 2 names are required) (Any other relevant plant can be considered)</p>	NCERT	Unit-5	112	<p>Step-1- 1 Step-2-1</p> <p>TOTAL (1*2= 2)</p>

Answer any 3 out of the given 5 questions in 20 – 30 words each (3 x 2 = 6 marks)					
12	Destination Management Companies/ Ground Operators: These are commonly known as handling agencies, and their main function is to organize tour arrangements for incoming tourists on behalf of overseas operators.	CBSE Study Material	Unit-1	8	2
13	Short-range aircraft: <ul style="list-style-type: none"> Bombardier's CRJ series and Embraer's ERJs are examples of planes. Small Capacities (30-100 passengers) These travel over relatively short distances. They are usually referred to as regional jets. Point-to-point services between large city pairs. (Any 2 of the above-mentioned points)	CBSE Study Material	Unit-3	26	Step-1- 1 Step-2-1 TOTAL (1*2= 2)
14	Pre-requisites in itinerary preparation <ul style="list-style-type: none"> Approx date and month of travel Total no. of pax Mode of transportation Class of accommodation Local transportation Budget Extra service (Any 4 of the above-mentioned points)	CBSE Study Material	Unit-4	39	Step-1- 0.5 Step-2- 0.5 Step-3- 0.5 Step-4- 0.5 TOTAL (0.5*4=2)
15	<ul style="list-style-type: none"> An escorted tour is accompanied by qualified, trained, and experienced tour managers or guides. They provide information and assistance to the group at the origin, en route, and the destinations. Tour escort provides timely assistance and advice about the seating arrangements in flight, trains, and coaches. (Any 2 of the above-mentioned points)	CBSE Study Material	Unit-5	46	Step-1- 1 Step-2-1 TOTAL (1*2= 2)
16	Sites that actually read fare information from the screen of other sites and reports them to the consumer.	CBSE Study Material	Unit-8	85	2

Answer any 2 out of the given 3 questions in 30– 50 words each (2 x 3 = 6 marks)

17	<p><u>Answer Part-1</u></p> <p>Main source of income for the travel agency</p> <ul style="list-style-type: none">• Commission: - A fixed percentage of the main element of the price is paid to the agent as commission.• Mark Up Price: - The difference between retail price and wholesale cost. <p><u>Answer Part-2</u></p> <p>Airline commission structure for travel agencies changed due to:</p> <p>Shrinking Airlines commission</p> <p>OR</p> <p>The Internet</p> <p>OR</p> <p>Development of airlines CRS</p>	CBSE Study Material	Unit-1 &2	06, 11 & 20	<p>Part- 1</p> <p>Step-1- 1</p> <p>Step-2- 1</p> <p>TOTAL</p> <p>(1*2=2)</p> <p>Part-2</p> <p>01</p> <p>TOTAL</p> <p>(2+1=3)</p>																															
18	<table><tr><th>Type of Cost</th><th>Components</th><th>(%)</th></tr><tr><td rowspan="4">Direct Costs</td><td>Accommodation & Food (Room, Breakfast & Meals)</td><td>25</td></tr><tr><td>Airlines ticket (Scheduled and Charter Flights)</td><td>20</td></tr><tr><td>Transfer, Sightseeing and Excursion (Coach, Car & Van)</td><td>15</td></tr><tr><td>Agent commission</td><td>10</td></tr><tr><td colspan="2">Total</td><td>70</td></tr><tr><td rowspan="3">Indirect Costs</td><td>Administrative (salary, perks, recruitment, selection, allowances, employee insurance, etc.) and maintenance (rent, electricity & telephone bill, software, etc)</td><td>09</td></tr><tr><td>Marketing and Sales Promotion</td><td>05</td></tr><tr><td>Miscellaneous (medical, incentive travel, get together, etc)</td><td>01</td></tr><tr><td colspan="2">Total</td><td>15</td></tr><tr><td colspan="2">Net Income/ Profit</td><td>15</td></tr><tr><td colspan="2">Grand Total</td><td>100</td></tr></table>	Type of Cost	Components	(%)	Direct Costs	Accommodation & Food (Room, Breakfast & Meals)	25	Airlines ticket (Scheduled and Charter Flights)	20	Transfer, Sightseeing and Excursion (Coach, Car & Van)	15	Agent commission	10	Total		70	Indirect Costs	Administrative (salary, perks, recruitment, selection, allowances, employee insurance, etc.) and maintenance (rent, electricity & telephone bill, software, etc)	09	Marketing and Sales Promotion	05	Miscellaneous (medical, incentive travel, get together, etc)	01	Total		15	Net Income/ Profit		15	Grand Total		100	CBSE Study Material	Unit-6	57	3
Type of Cost	Components	(%)																																		
Direct Costs	Accommodation & Food (Room, Breakfast & Meals)	25																																		
	Airlines ticket (Scheduled and Charter Flights)	20																																		
	Transfer, Sightseeing and Excursion (Coach, Car & Van)	15																																		
	Agent commission	10																																		
Total		70																																		
Indirect Costs	Administrative (salary, perks, recruitment, selection, allowances, employee insurance, etc.) and maintenance (rent, electricity & telephone bill, software, etc)	09																																		
	Marketing and Sales Promotion	05																																		
	Miscellaneous (medical, incentive travel, get together, etc)	01																																		
Total		15																																		
Net Income/ Profit		15																																		
Grand Total		100																																		
19	<p><u>Answer Part-1</u></p> <p>ADTOI: - Association of Domestic Tour Operators of India</p>	CBSE Study Material	Unit-7	77-78	<p>Part- 1</p> <p>01</p>																															

	<p><u>Answer Part-2</u></p> <p>Objectives of ADTOI</p> <ul style="list-style-type: none"> To engage in the promotion of Domestic Tourism SUVIDHA: Provision of facilities and amenities SURAKSHA: Guaranteeing safety and security for travelers SOOCHNA: Upgrading, updating, and disseminating information <p>(Any other relevant objectives can be considered)</p>				<p>Part-2</p> <p>Step-1- 0.5</p> <p>Step-2- 0.5</p> <p>Step-3- 0.5</p> <p>Step-4- 0.5</p> <p>(0.5*4=2)</p> <p>TOTAL</p> <p>(1+2=3)</p>
Answer any 3 out of the given 5 questions in 50– 80 words each (3 x 4 = 12 marks)					
20	<pre> graph TD CEO[Chairman & CEO] --- EA[External Auditor] CEO --- Director[Director] CEO --- LA[Legal Advisor] Director --- Inbound[Inbound Division] Director --- Outbound[Outbound Division] Director --- Domestic[Domestic Division] Director --- Flights[Flights Division] Director --- MICE[M.I.C.E. Division] Inbound --- InboundSales[Sales Department] Inbound --- InboundOps[Operations Department] Inbound --- InboundProd[Product Development] Inbound --- InboundTour[Tour Escorts] Inbound --- InboundTrans[Transport Department] Inbound --- InboundPost[Post Sales Department] Outbound --- OutboundSales[Sales Department] Outbound --- OutboundOps[Operations Department] Outbound --- OutboundProd[Product Development] Outbound --- OutboundCorp[Corporate Travel Dept.] Outbound --- OutboundVISA[VISA Department] Outbound --- OutboundPost[Post Sales Department] Domestic --- DomesticSales[Sales Department] Domestic --- DomesticOps[Operations Department] Domestic --- DomesticProd[Product Development] Domestic --- DomesticPost[Post Sales Department] Flights --- FlightsInt[International Sales] Flights --- FlightsDom[Domestic Sales] Flights --- FlightsAirlines[Airlines Contracting] MICE --- MICE[] Director --- Marketing[Marketing & Business Development] Director --- Finance[Finance & Administration] Marketing --- Overseas[Overseas Offices] Marketing --- India[India Offices] Overseas --- Canada[Canada] Overseas --- UK[UK] Overseas --- France[France] Overseas --- Germany[Germany] Overseas --- Spain[Spain] Overseas --- Italy[Italy] Finance --- HR[Human Resource & Administration] Finance --- Accounting[Accounting & Finance] </pre>	CBSE Study Material	Unit-1	10	4

21	<p><u>Answer Part-1</u></p> <p>An itinerary is a tour plan. An itinerary includes date, day, time duration and points of interest between the destinations, on the way to the destination, the special features of the tour and happenings at the destination etc.</p> <p style="text-align: center;">OR</p> <p>An itinerary is the combination of the different components of tourism to form a product ready for sale.</p> <p><u>Answer Part-2</u></p> <p>Step By Step Procedure</p> <pre> graph TD A[Identity market/Tourist requirements & budget] --> B[Negotiate with destination operators] B --> C[Identify ARNK segments] C --> D[Study & understand the use of world wide city to city schedule] D --> E[Emphasis on right kind of sightseeing] E --> F[Include optional ingredients with free time] F --> G[Consider views of past tour participant] </pre>	CBSE Study Material	Unit-4	36,37 & 40	<p>Part- 1 01</p> <p>Part-2 03</p> <p>TOTAL (1+3= 4)</p>
22	<p><u>Answer Part-1</u></p> <p>Importance of accommodation in package tour</p> <ul style="list-style-type: none"> Accommodation is an important component of package tour and it constitutes almost one third cost of package. There are primary and supplementary accommodation. <p>(Any other relevant point can be considered)</p>	CBSE Study Material	Unit-5	47 & 48	<p>Part-1</p> <p>Step-1- 1</p> <p>Step-2- 1</p> <p>(1*2=2)</p>

	<p><u>Answer Part-2</u></p> <p>Importance of transportation in package tours.</p> <p>Airlines: Air travel is an important component in the package tour segment. This includes domestic and international airlines tickets and onboard services.</p> <p>Railways: Tour operators include the train travel and other on-board services in domestic sector. It is an important mode of travel to reach various off-the-beaten-track destinations as air connectivity is limited in many countries. For example, the Indrail pass, Eurail Pass.</p> <p>Car Rental Service: Luxury car service is an important element of package tour as it primarily needed at the time of arrival, departure and sightseeing.</p> <p>Luxury Coach Service: All the conventional package tours include the luxury coach services provided it is a group travel. Each tourist coach is customized with elevated bucket seats, white window glass, micro phone, air conditioning and a refrigerator</p> <p>Cruise or Ferry Services: Cruise Liners themselves promote the all-inclusive packages. They include room, food, drink, sightseeing, entertainment, casino, etc.</p> <p>(Any 2 of the above-mentioned points) (Any other relevant point can be considered)</p>				<p>Part-2</p> <p>Step-1- 1 Step-2- 1 (1*2=2)</p> <p>TOTAL (2+2=4)</p>
23	<p><u>Answer Part-1</u></p> <p>(Mark to be given for any relevant explanation of pricing strategy)</p> <p><u>Answer Part-2</u> Pricing Strategies</p> <ul style="list-style-type: none"> • Rack Rate Pricing: It is full rate before discounts are given. It is generally 	CBSE Study Material	Unit-6	60 & 61	<p>Part-1 01</p>

	<p>printed in the tour brochures for the forthcoming season.</p> <ul style="list-style-type: none"> • Seasonal Pricing: A wide mix of pricing of package tour is set to cater low, high and shoulder seasons as tourism is largely driven by the season. • Last Minute Pricing: It is common method of giving discount from the daily quoted price in order to close booking. It is put in flash item on the website for last minute booking. • Per Person Pricing: This type of pricing is set per person or for each category service. It can be per adult or child or additional person. • Per Unit Pricing: It is set of price for one unit of package. It may include husband and wife with children (cost free). Sometimes, the package includes room, transfer and sightseeing cost. The room rate generally includes breakfast as per the European Plan (EP). • Cost-Based Pricing: This type of pricing strategy is used to make over the cost in order to reach at the breakeven point. It calculates the average cost of each element of services in the package tour and add a markup over an above the average cost to earn profit. • Competition-Based Pricing: This pricing strategy takes tab of the prices of its competitors in order to tag the price of its own product. Price may be set at the same price of competitor or it may be a little above or below the price of competitor. • Consumer-Based Pricing: This is a form of pricing that is primarily set to target customers by taking the affordability and quantity of purchase into consideration. <p>(Any 2 of the above-mentioned pricing strategies)</p>				<p>Part-2</p> <p>Step-1- 1.5</p> <p>Step-2- 1.5</p> <p>(1.5*2=3)</p> <p>TOTAL</p> <p>(1+3=4)</p>
--	--	--	--	--	---

24	<p>The following are the main rules prescribed by the DoT for the approval of travel agencies: -</p> <ol style="list-style-type: none"> 1. Application shall be in the prescribed form and shall be addressed to the Additional Director General, Ministry of Tourism, Govt. of India, New Delhi and to be submitted in duplicate. 2. The Travel Agency should have been in operation for a minimum period of one year before the date of application. 3. The minimum office space should be 250sq ft. 4. the travel agency has a minimum paid up capital of Rs. 3Lakh duly supported by audited balance sheet. 5. The travel agency should be approved by IATA. 6. The travel agency should be in charge of full-time member who is adequately trained and experienced in matter regarding ticketing, transportation and itinerary etc. 7. the travel agency is an income tax assessee and has filed ITR for current assessment year. 8. The travel agencies should employ employee regional guide trained and licensed by MoT, Govt. of India or State govt. 9. There should be minimum 4 qualified staff out of which 2 should have degree/diploma in travel and tourism from recognized university. 10. For outsourcing any of the services relating to tourists, the travel agencies shall Use approved specialized agencies. 11. The TA will be required to pay a non-refundable fee of Rs 3000/- while applying for recognized and renewal. 12. Recognition will be granted to the Head Office of TA. The branch office will be approved along with the head office. 13. The Travel Agency granted recognition shall be entitled to such incentives and concessions as may be granted by the Government from time to time and shall abide by the terms and conditions of recognition as prescribed from time to time. <p>(Any 8 of the above-mentioned points)</p>	CBSE Study Material	Unit-7	67-68	<p>Step-1- 0.5</p> <p>Step-2- 0.5</p> <p>Step-3- 0.5</p> <p>Step-4- 0.5</p> <p>Step-5- 0.5</p> <p>Step-6- 0.5</p> <p>Step-7- 0.5</p> <p>Step-8- 0.5</p> <p>TOTAL (0.5*8=4)</p>
----	---	---------------------	--------	-------	--